# PROJECT 150

# FINANCIAL STATEMENTS

DECEMBER 31, 2018 AND 2017

(With Independent Auditor's Report Thereon)

The report accompanying these financial statements was issued by Watkins Jackson CPAs, PLLC, a Nevada Professional Limited Liability Company.

STRICTLY PRIVATE AND CONFIDENTIAL



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#### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors Project 150 (a non-profit organization) Las Vegas, Nevada

We have audited the accompanying financial statements of Project 150 (a nonprofit organization), which comprise the statements of financial position as of December 31, 2018 and 2017, and the related statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

#### **Management's Responsibility for the Financial Statements**

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### **Auditor's Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Project 150 as of December 31, 2018 and 2017, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Watkins Jackson CPAs October 30, 2019 Las Vegas, Nevada

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# PROJECT 150 STATEMENTS OF FINANCIAL POSITION DECEMBER 31, 2018 AND 2017

	2018		2017		
ASSETS			'	_	
Current assets					
Cash and equivalents	\$	155,518	\$	79,030	
Inventory		110,415		110,230	
Total current assets		265,933		189,260	
Fixed assets, net		733,986		766,511	
Total assets	\$	999,919	\$	955,771	
LIABILITIES AND NET ASSETS					
Current liabilities					
Accounts payable and accrued liabilities	\$	21,369	\$	9,512	
Line of credit					
Total liabilities		21,369		9,512	
Net assets					
Without donor restrictions					
Undesignated		978,550		946,259	
Total liabilities and net assets	\$	999,919	\$	955,771	

# PROJECT 150 STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS FOR THE YEARS ENDED DECEMBER 31, 2018 AND 2017

	2018	2017		
SUPPORT AND REVENUE				
Support				
Contributions	\$ 657,308	\$ 386,869		
Contributions In-kind	1,246,043	1,232,175		
Other revenue	18,467	3,424		
Total support and revenue	1,921,818	1,622,468		
EXPENSES				
Functional expenses				
Program services				
Salaries and wages	159,839	161,972		
Payroll taxes and fees	48,030	51,338		
Auto expense	23,630	22,973		
Rent and property expenses	13,821	12,678		
Insurance	39,412	45,365		
Maintenance and janitorial	5,227	5,702		
Repairs and maintenance	1,756	4,852		
Leases	4,890	685		
Professional fees	15,699	6,747		
Utilities	10,123	10,091		
Internet and advertising	38,153	40,469		
Donations - In kind	1,245,858	1,150,592		
Program donations	172,639	213,590		
Office expenses	13,198	53,031		
License fees	1,584	1,483		
Meals and entertainment	2,030	1,767		
Depreciation expense	29,272	20,318		
Total program services	1,825,161	1,803,653		
Supporting services				
General and administrative	64,366	72,564		
Total expenses	1,889,527	1,876,217		
Change in net assets without donor restrictions	32,291	(253,749)		
Net assets, beginning of year	946,259	1,200,008		
Net assets, end of year	\$ 978,550	\$ 946,259		

# PROJECT 150 (A NONPROFIT ORGANIZATION) STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2018

Supporting **Program Services** Services Food **School Supplies Hygiene Products** Clothing Program Total General and Special Requests and Shoes Total Administrative Education **Expenses** Salaries and wages \$ 115,439 \$ \$ 8,880 \$ 35,520 \$ 159,839 17,760 \$ 177,599 5,337 34.689 48,030 Payroll taxes and fees 2,668 10,673 53,367 Auto expense 17,066 1,313 5,251 23,630 2,625 26,255 9,982 768 3.071 13.821 Rent and property expenses 1,536 15,357 Insurance 2,190 8,758 39,412 4,378 43,790 28,464 Maintenance and janitorial 3,775 290 1,162 5,227 581 5,808 Repairs and maintenance 1,268 98 390 1,756 194 1,950 272 4,890 Leases 3,531 1,087 543 5,433 Professional fees 11,338 872 3,489 15,699 1,744 17,443 Utilities 7,311 562 2,250 10,123 1,125 11,248 Internet and advertising 4,239 27,555 2,120 8,478 38,153 42,392 Donations - In kind 899,510 68,522 277,826 1,245,858 1,245,858 38,364 19,182 **Program donations** 124,684 9,591 172,639 191,821 Office expenses 9.532 733 2,933 13,198 1,467 14,665 1,760 License fees 1,144 88 352 1,584 176 2,030 2,256 Meals and entertainment 1,466 113 451 226 Depreciation expense 29,272 3,253 32,525 21,141 1,626 6,505 Total functional expenses 1,317,895 \$ 100,706 \$ 406,560 \$ 1,825,161 64,366 1,889,527

# PROJECT 150 (A NONPROFIT ORGANIZATION) STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2017

Services **Program Services** Food

Supporting

		rood							
	Sch	ool Supplies							
	Hyg	iene Products	Clothing		Program	Ge	eneral and		Total
	Spe	cial Requests	and Shoes	Education	Total	Administrative		Expenses	
Salaries and wages	\$	116,980	\$ 8,998	\$ 35,994	\$ 161,972	\$	17,997	\$	179,969
Payroll taxes and fees		37,078	2,852	11,408	51,338		5,704		57,042
Auto expense		16,592	1,276	5,105	22,973		2,553		25,526
Rent and property expenses		9,157	704	2,817	12,678		1,409		14,087
Insurance		32,764	2,520	10,081	45,365		5,041		50,406
Maintenance and janitorial		4,118	317	1,267	5,702		634		6,336
Repairs and maintenance		3,504	270	1,078	4,852		539		5,391
Leases		495	38	152	685		76		761
Professional fees		4,873	375	1,499	6,747		750		7,497
Utilities		7,288	561	2,242	10,091		1,121		11,212
Internet and advertising		29,228	2,248	8,993	40,469		4,497		44,966
Donations - In kind		830,727	63,283	256,582	1,150,592		-		1,150,592
Program donations		154,260	11,866	47,464	213,590		23,732		237,322
Office expenses		38,300	2,946	11,785	53,031		5,892		58,923
License fees		1,071	82	330	1,483		165		1,648
Meals and entertainment		1,276	98	393	1,767		196		1,963
Depreciation expense		14,674	1,129	4,515	20,318		2,258		22,576
Total functional expenses	\$	1,302,385	\$ 99,563	\$ 401,705	\$ 1,803,653	\$	72,564	\$	1,876,217

# PROJECT 150 (A NONPROFIT ORGANIZATION)

# STATEMENT OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2018 AND 2017

	2018		2017		
Cash flows from operating activities:					
Increase (decrease) in net assets	\$ 32,291	\$	(253,749)		
Adjustments to reconcile increase (decrease) in net					
assets to net cash provided by (used in) operating activities:					
Depreciation	32,525		22,576		
Changes in operating assets and liabilities:					
Inventory	(185)		(81,583)		
Accounts payable and accrued liabilities	11,857		(8,284)		
Net cash provided by (used in) operating activities	76,488		(321,040)		
Cash flows from investing activities:					
Purchase of fixed assets	 		(55,666)		
Net cash (used in) investing activities	 		(55,666)		
Net change in cash	76,488		(376,706)		
Cash, beginning of year	 79,030		455,736		
Cash, end of year	\$ 155,518	\$	79,030		

#### 1. Summary of significant accounting policies

Organization – The Project 150 (the "Organization") is a non-profit organization, which was organized under the laws of Nevada on December 15, 2011. The mission of the Organization is to offer support and services to homeless, displaced, and disadvantaged high school students in Clark County and Reno Nevada, to ensure they have the basic necessities to continue with their education, obtain their high school diploma, and become more successful in life.

<u>Concentrations</u> – Because the Organization's operations are concentrated in Las Vegas and Reno, Nevada, its future operations could be affected by adverse changes in economic conditions in these areas. Past widespread recession in the United States had far-reaching effects on the economic activity in the country. The long-term impact of these factors on the Nevada economy and the Organization's operating activities cannot be predicted at this time but may be substantial.

<u>Basis of accounting</u> – The financial statements of the Organization have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America.

<u>Financial Statement Presentation</u> – The Organization has adopted guidance issued by the Financial Accounting Standards Board in its Accounting Standards Codification (ASC) Topic 958, *Not-for-Profit Entity*. Under ASC 958, the Organization is required to report information regarding its financial position and activities according to two classes of net assets: net assets with donor restrictions and net assets without donor restrictions.

<u>Net assets</u> – Net assets, revenues, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Revenue and Support With and Without Restrictions – Support that is restricted by the donor is reported as an increase in net assets without donor restrictions if the restriction expires in the reporting period in which the support is recognized. All other donor-restricted support is reported as an increase in net assets with donor restrictions. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), net assets with restrictions are reclassified to net assets without restrictions and reported in the Statement of Activities and Change in Net Assets as net assets released from restrictions. As of December 31, 2018, the Organization has no net assets with donor restriction. However, when both net assets without donor restrictions and net assets with donor restrictions are available for use, it is the Organization's policy to use net assets with donor restrictions first, then net assets without donor restrictions.

<u>Support, revenue and expense recognition</u> – Support is recognized when it is received. Revenue is recognized in the period that it is earned. Expenses are recognized during the period in which they are incurred.

<u>Contributions and donations</u> – The Organization reports gifts of cash and other assets as restricted support if they are received with donor stipulations that limit the use of the donated assets. When a stipulated time restriction ends or the purpose of the restriction is accomplished, restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions. Donor restricted contributions whose restrictions are met in the same reporting period are reported as unrestricted support.

Donated food and materials including supplies, if significant in amount, are recorded at their fair market value if the Organization has a clearly measurable and objective basis for determining the value. In the case of materials where such values cannot reasonably be determined, the donation is not recorded. Donated professional services are recognized if the services received (a) create or enhance long-lived assets or (b) require specialized skills and are provided by individuals possessing those skills and would otherwise need to be purchased by the Organization. Contributions and donations are reported at fair market value.

The Organization recorded as Contributions In-kind goods revenue of \$1,246,043 and \$1,232,175 for donated food and other items for the years ended December 31, 2018 and 2017, respectively.

#### 1. Summary of significant accounting policies (continued)

The Organization had donations expense of food and other items to high school students of \$1,245,858 and \$1,150,592 recorded as Donations – In kind for the years ended December 31, 2018 and 2017, respectively.

<u>Advertising costs</u> – Advertising costs incurred in the normal course of operations are expensed accordingly. Total advertising costs for the years ended December 31, 2018 and 2017 were \$42,392 and \$44,966, respectively.

<u>Inventory</u> – The Organization receives contributions of goods and materials (inventory) and processes these contributions at fair values. The Organization has goods and materials yet to be donated to high school students stored in the Organization's warehouse valued at \$110,415 and \$110,230 as of December 31, 2018 and 2017, respectively.

<u>Contributed services</u> – The Organization received a substantial amount of services donated by unpaid volunteers. The value of the contributed services is not reflected in the accompanying financial statements when they do not meet recognition under ASC Subtopic 958-605 (formerly SFAS No. 116). The Organization's volunteers provided 42,366 hours of service for the year ended December 31, 2018 and 28,500 hours for the year ended December 31, 2017.

<u>Functional allocation of expenses</u> – The costs of providing the various programs and other activities have been summarized on a functional basis in the statement of functional expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

<u>Income taxes</u> – The Organization is exempt from income tax under Section 501(c)(3) of the Internal Revenue Code (IRC). Accordingly, no income tax is reflected in the accompanying financial statements. In addition, the Organization is classified as a publicly supported charitable organization under IRC Section 509(a)(2); therefore, donations qualify for the maximum charitable contribution deduction under IRC Section 170(b)(l)(A)(vi). The Organization's tax returns for 2014 through 2017 remain open for possible examination by the Internal Revenue Service.

<u>Use of estimates</u> – In preparing financial statements in conformity with accounting principles generally accepted in the United States of America, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

<u>Fixed assets</u> – Fixed assets acquired are presented at cost, if purchased, or fair value at date of donation, if acquired by gift or bequest. Depreciation is provided on the straight-line method over the estimated useful life of the asset. The Organization periodically evaluates whether events and circumstances have occurred that may warrant revision of the estimated useful life of fixed assets or whether the remaining balance of fixed assets should be evaluated for possible impairment. The Organization uses an estimate of the related undiscounted cash flows over the remaining life of the fixed assets in measuring their recoverability.

The Organization periodically evaluates whether events and circumstances have occurred that may warrant revision of the estimated useful life of fixed assets or whether the remaining balance of fixed assets should be evaluated for possible impairment. The Organization uses an estimate of the related undiscounted cash flows over the remaining life of the fixed assets in measuring their recoverability.

<u>Cash and cash equivalents</u> – The Organization considers all unrestricted highly liquid investments with an initial maturity of three months or less to be cash equivalents. The Organization maintains cash balances at a financial institutions located in Las Vegas, Nevada. Accounts at the federal institution are fully insured by the Federal Deposit Insurance Corporation up to \$250,000. The Organization had no uninsured cash balances as of December 31, 2018 and 2017. The Organization has not experienced any losses in these accounts.

#### 1. Summary of significant accounting policies (continued)

<u>Recently Issued Accounting Pronouncements</u> – The Organization has adopted all recently issued Accounting Standards Updates ("ASU"). The adoption of the recently issued ASU's, including those not yet effective, is not anticipated to have a material effect on the financial position or results of operations of the Organization.

On August 16, 2016, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2016-14, Not-for-Profit Entities (Topic 958) – Presentation of Financial Statements of Not-for-profit Entities. The update addresses the complexity and understandability of net assets classifications, deficiencies in information about liquidity and availability of resources, and the lack of consistency in the type of information provided about expenses. The Organization has adopted the provisions of ASU 2016-14 during the year ended December 31, 2018, and has adjusted the presentation of these statements and the notes to the financial statements accordingly. Under ASC No. 958, the Organization was required to report information regarding its financial position and activities according to three classes of net assets: unrestricted, temporarily restricted and permanently restricted. Donor-restricted contributions whose restrictions were met in the same reporting period were reported as unrestricted. Donor-restricted contributions whose restrictions may or would be met in different reporting periods were reported as temporarily restricted. Donor-restricted contributions with stipulations of contributions maintained permanently by the Organization were reported as permanently restricted. ASU 2016-14 reduces the three classes of net assets into two classes; net assets without donor restrictions and net assets with donor restrictions. Net assets without donor restrictions, formerly unrestricted net assets, could include subcategories related to board designated amounts for specific purposes. When no board designated restrictions are present the amount is deemed undesignated for general Organization purposes. Net assets with donor restrictions, formerly temporarily and permanently restricted net assets, represents amounts from donor contributions that have donor-imposed restrictions. These donor-imposed restrictions could be subject related, have time restrictions on use or not be subject to appropriation or expenditure in perpetuity.

#### 2. Fixed assets, net

As of December 31, 2018 and 2017, fixed assets consisted of the following:

		2018	2017		
Building and improvements	\$	747,095	\$	747,095	
Computer equipment and Software		10,341		10,341	
Vehicles		72,324		72,324	
Furniture, fixtures and equipment		5,024		5,024	
Less: accumulated depreciation		(100,798)		(68,273)	
	<u>\$</u>	733,986	\$	766,511	

Depreciation expense was \$32,525 and \$22,576 for the years ended 2018 and 2017, respectively.

#### 3. Related party transactions

The Organization pays the President of the Organization a monthly car allowance of \$500.

#### 4. Operating lease

The Organization is obligated under a copier equipment lease through December 2022. The lease has a base monthly rate of \$152 plus overage fees. The total lease expense for the year ended December 31, 2018, totaled \$4,302.

The following is a schedule of future minimum lease payments for the lease as of December 31, 2018:

2019	\$ 1,824
2020	1,824
2021	1,824
2022	 1,672
	\$ 7.144

#### 5. Line of credit

During 2018 the Organization obtained a business line of credit with a draw limit of \$25,000 and a variable interest rate of 3.99%. The balance as of December 31, 2018 was \$0.

#### 6. Subsequent events

The Organization has evaluated subsequent events through October 30, 2019, the date which the financial statements were issues or available to be issued.